

# Welcome to the BAYS Technologies Partner Program

Your gateway to entrepreneurial success through technological advancement. Located in Vancouver, BC, Canada, BAYS excels in the development and provision of cutting-edge hardware and software solutions. By integrating artificial intelligence (AI) and the Internet of Things (IoT), BAYS is revolutionizing the field of property security. This program is thoughtfully designed to equip BAYS' partners with leading-edge tools and benefits, catalyzing growth, and success in the ever-evolving security sector. By joining this program, you gain access to

## **Innovative Security Solutions**

BAYS' state-of-the-art risk detection and mitigation solutions enabled by meticulously engineered hardware and software. These solutions incorporate AI and IoT seamlessly, ensuring unparalleled protection for residential, commercial, and industrial sites.

### **Comprehensive Partner Benefits**



Your Branding on the Multilingual APP and Portal <u>, 1</u>

Unified CRM System for Expanding Your User Base



Lucrative Cash and Equity Incentives



Turnkey Marketing & Training Materials



Ever-expanding Security Solutions with Full Technical Support



Cost Effective Alarm & Al Video Surveillance Center



# Why Choose BAYS Technologies Partner Program?



### **Easy Installations with Minimal Training**

We understand the challenges of adopting new products, and the importance of providing training to your team. In homes with existing DSC/Honeywell devices, deploying BAYS Solutions is a breeze, only 10 minutes of online training will set your team up and installation takes only a few minutes.



## Lowered Market Entry Barrier with End-to-End Solution supported by BAYS Monitoring Center

BAYS offers not only HW/SW, but also alarm and video surveillance services to partners and their clients to close the loop, with BAYS cost-effective 24/7 monitoring center, BAYS reduces the business entry barrier for Security Service Providers.



### Customization

BAYS smart security solutions are designed to keep you in control and allow you to configure your services based on what works best for your specific clientele.



### Hassle Free Service Updates

BAYS understands the impact of return trips when it comes to HW/SW and service updates, so we offer Free Remote Programming, troubleshooting, and over-the-air firmware updates with our Gateways and Apps .



### **Strong Warranty**

BAYS stands behind all manufactured products with an industry's best 2 years warranty, BAYS has local warehouse in North America for fast handling of RMA.



#### We Protect Your Investments

BAYS builds future oriented products and solutions to avoid costly cellular sunsets. BAYS uses core components that are not only compatible with DSC/Honeywell devices but also support a variety of IoT protocols like LTE, Lora and Zigbee.

Join BAYS Technologies Where Innovation Meets Partnership Contact Us info@baystech.net +1-800-604-1876